

ANNUAL REPORT
2011 - 2012



Applic
Bb for Boy
Cc for Cat
Dd for dog
Ee for Elephant
Ff for Frog
Gg for goat
Cc for C



Prepared By :

educo

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Summary :

This document sets out to explain in detail what the educO NGO has achieved with its first education and schooling project in the Saibaba Path MCGM School in the period 2009-10. This report will explain who the educO partners are, the methodology around how we will achieve our objectives and share with you a sustainable financial plan. The Saibaba Path project was initiated in 2008 and the trust was registered on January 22, 2009. (Appendix No.1 permissions from MCGM ; Appendix No.2 registration certificate). educO truly believes that by working with strategic business and education partners it will provide a successful and effective formula to educate economically disadvantaged children in Mumbai, and in particular the Lalbaug area in the Saibaba Path School communities, Not only will the children have the opportunity to come to a school that has a strong and enthusiastic team of educationalists, teachers and staff, but will more importantly benefit from a quality education that educO is proud to deliver at such an important stage in their young lives.

Ss
School

Trust Details of educo :

TRUSTEES :



Meenal Srinivasan



Ratan Kapoor

educos is a public charitable trust registered under Mumbai Public Charitable Trust Act bearing number E-25425, registered on January 22, 2009.

educos PAN No : AAATE3280G



Meenal Srinivasan

CEO & Founder Trustee

It has been a great start to the school and now we are up to 270 children from JKG to 3rd standard. WE are anticipating many positive developments in the school environment as India became one of 135 countries to make education a fundamental right of every child when the Right to Education (RTE) act came into force on 1 April 2010. The Act makes education a fundamental right of every child between the ages of 6 and 14 and specifies minimum norms in elementary schools. Few countries in the world have such a national provision to ensure child-centered, child-friendly education to help all children develop to their fullest potential. There were an estimated eight million six to 14 year-olds in India out-of-school in 2009.

The RTE mandates that schools shall constitute School Management Committees (SMCs) comprising local authority officials, parents, guardians and teachers. The SMCs shall form School Development Plans and monitor the utilization of government grants and the whole school environment. RTE also mandates the inclusion of 50 per cent women and parents of children from disadvantaged groups in SMCs. Such community participation will be crucial to ensuring a child friendly “whole school” environment through separate toilet facilities for girls and boys and adequate attention to health, water, sanitation and hygiene issues. The parents are delighted with our progress as the school is now in the third year of operations and we have set up our School Management Committee (SMC) this academic year.

The children are showing significant improvement in the English and overall confidence and this is definitely being appreciated by the parents in general. Our relationship with the MCGM has been very positive and I feel this will only go from strength to strength. It has been a challenge to find good English speaking teachers from the local community as we grow as a school and therefore educo has partnered with Teach For India (TFI) and their teachers now work with our teachers with standard 3 and standard 4 children. The TFI teachers have integrated very well with the team and we will extend our relationship in the future. We increased our computer facilities thanks to a generous donor. Since 2008 we have set up a laboratory for the 600 Hindi medium children secondary vernacular school. This year, we have now provided computer classes for the English medium children.

Our Annual day was of a large scale and attracted more than 500 parents and guests being the highlight event of the year. We continue to progress well with a great dedicated teacher and support team.



Process :

The staff at Saibaba Path School focused this quarter mainly on child assessment/ progress activities, whilst building and recruiting the new JKG intake before the summer break and then welcoming the new children and parents to the new school year in June.

Child Assessment :

Every child in the school was given an individual “light but comprehensive” assessment across the key areas of their learning’s e.g. English and Math’s (see examples of results in separate spread sheets included in this report) These activities have been key to allow educo to view child progress, take remedial action where necessary and to evolve the school curriculum. We continue to have tremendous support from Lopa, our external consultant in reviewing the child results and making any changes we see fit for the new year. Overall we are very pleased with the children’s performance and growth with some remedial effort identified in a few children.

Volunteer Efforts :

We are very fortunate to have a talented group of volunteers who provide additional variety and education to all the children including:

- Karishma who provides her arts and crafts skills
- Jivika who conducts Aerobic classes
- Smita who provides music classes

It is great that we can call on these people regularly and consistently to provide key learning’s, a bit of fun and also a break for the regular teachers. We have some new volunteers for the second half of the year and we thank everyone for their support in this area. We also have the HDFC Life “Champions” to call upon so we are very well supported.

New Intake of children :

As the school grows, the Saibaba Path School continues to grow in popularity. This mainly comes from existing parents, child progress seen by the parents and word of mouth in general. (see recent comments from parents below). This year we enrolled 47 children in all. Because we have a high teacher to child ratio we can be a little flexible on “over subscribing” a little as we do find it difficult to turn parents away however there are rules. We now a total of 243 in the school.

The teachers have conducted parent meetings to ensure they know how we teach, what is expected of them in terms of their support (homework, timekeeping etc) and to understand the general school set up. Finally to get them involved in some way. The teachers from each of the school standards have also conducted parents meetings early in the new term. We are now fully automated with each child and parents detailed records on a new database installed in May in our computer lab. Further software developments will take place later in the year.



Teachers & Parents meeting for the new Jr. Kg

Parents Testimonials :



A view from the parents :

They were asked the same question (in Marathi the local language)

“Why have you sent your children to Saibaba Path and not to another school in the area?”

Here are their replies:

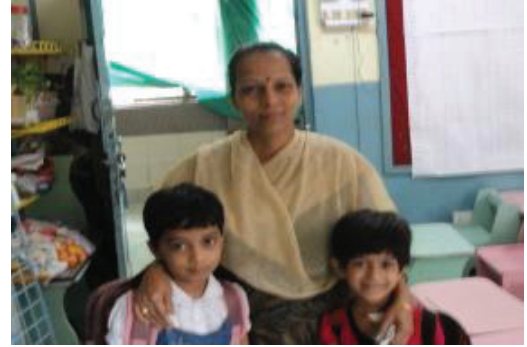
Parents name 1 : Shubhangi Chavan

Children’s names: Karan (JKG) Hitesh

(SKG – last year’s assessment average to good)

Mother’s response : *“ I saw such a great improvement in Hitesh it was an easy decision to send Karan as well.*

I also like the method of teaching”



Parents name 2: Swati Khambe

Children’s names: Shivam

(SKG – last year's assessment good)

Mother’s response: *“ I like the teachers and the style of teaching and it’s the best school I could have chosen*

in the area. I feel quite lucky”



Teacher team building event : Teachers training / offsite

We also managed fit in a teacher’s team building event at the beach for a weekend in May (individual donor sponsored) This gives the teachers a great opportunity to let their hair down and enjoy a few days away together. These days are invaluable for the whole team. August was a month full of activities with good attendance from the students. September too was an eventful month at Saibaba Path. With Ganesh Chaturthi as one of the grand festival during the month there was a good drop in the student’s attendance since many students had gone to celebrate this festival in their village.



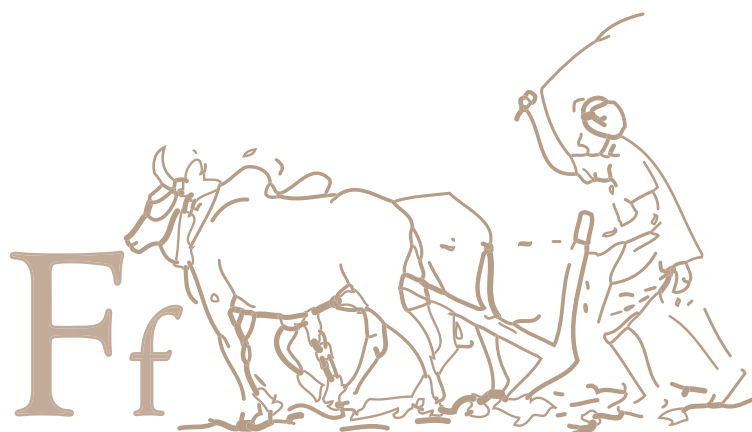


Activities at School :

Activities started with “Teacher’s Day”. Being an educational Institution it was just apt to celebrate “Teacher’s Day” as a grand event. Importance of why we celebrate Teacher’s Day was told to the students. On an experimental basis our Head Teacher Mrs. Sabita came out with the idea of having the Grade 3 students (being the Senior’s) take teacher’s role and teach all the other grade students. Selected students were given topics to teach from Junior KG to the Grade 2. Students were all excited, showed a lot of responsibility, took on their roles very seriously and were teaching very well. They got a taste of how disturbing it is when a teacher is teaching and the class is distracted. With computer’s being taught in the school, next year we could see the senior students teach the classes through a power point presentation.



Grade 3 students were trained by their teachers to put up 2 plays showing the “winter” & “rainy” season. Students did a brilliant job of saying the dialogues, emoting & conveying the message in English.



Senior KG students celebrated “Fruit Salad Day” on completion of their “Fruits” topic. The concept was unique since there was parent’s participation in the event. Parent’s who were free, were asked if they could come and help in cutting the fruits, making a fruit salad and giving it to the kids. Kids whose parents had come were thrilled to see their mothers help and in turn mothers too enjoyed in cutting and serving the fruits to the kids.



Selected Grade.2 students with their parent’s permission were taken out to St. Xavier's college along with their Head Teacher Mrs. Sabita and their class teachers to witness and have a unique experience. St. Xavier’s college was conducting a workshop named “ANTARCHAKSHU” “THE EYE WITHIN”. It was a workshop on creating awareness about the visually challenged and the struggles and hardships a visually challenged person faces in his daily life. The reason for taking the junior students was to make them aware and create a feeling of empathy towards the visually challenged. Right from the start when they entered the workshop along with separate volunteers, students and teachers were blind folded, given sticks and told to find their way through and participate in various activities. Children enjoyed the entire experience and gave a patient listening to all the explanations.



After the renovation Grade.1 went back to their classes and computer room was restored. Children look forward to sitting on the computer and learn different things. Pre Primary students got their BMC uniforms.

From one festive month in September we went into another festive month in October. This month was full of activities and with continued good attendance in the classes.

Right from Kindergarten, where the children had to do various activities to improve their fine motor skills like sorting beads & buttoning their shirts. Students were even taught to fold their own shirts.

Grade.3 students had worked hard on their play on seasons. This time they had done a play depicting spring & summer. They showed their play to all the children right from Kindergarten to Grade.2. Right from making the props, putting it up, displaying then enacting was controlled and executed by the kids. Their efforts really paid off & everyone enjoyed it.

Grade.2 & 3 students did collage work with colored semolina & made lovely Ganesha. It was really heartwarming to see them do this activity with so much of concentration.

Grade.2 students were also taught how to use scissors to cut and make teaching aids to learn spellings & do addition easily.

As part of work experience and practical training Grade.1 were taught to make “Sandwiches”. Students were asked to bring the necessary ingredients & the teachers showed them step by step how to make it. Children thoroughly enjoyed this activity.

Grade 2 & 3 were taught to make “Lemonade”. Students were asked to bring the necessary ingredients & the teachers showed them step by step how to make it. All the children enjoyed the activity. They also came back the next day saying “We made it for our parents”.



Junior KG students had activity based learning on Vegetables. Selected students were dressed as vegetable vendors who had got vegetables & were selling it to their friends. Some of them even had a weighing scale and was trying to sell the vegetables. The children enjoyed this activity & concepts were made very clear to them.

We have a very important resource person Jane Bentley, who has come from UK to train, mentor, guide & be a part of the educo Leadership Team. A traditional welcome was given to Ms. Jane. The students call her Ms. Jenny. She comes with a wealth of experience and had been Head Teacher for a very long time. She is also an Educational Consultant & has started her training sessions with the teachers at educo.

Selected boys from Grade.3 were taken for football match. There were 80 schools who participated in the event. They were given full football kit for themselves. Even though they did not have proper training from a football coach (which we are trying to rectify) they were all excited & played well. This was just a stepping stone & in the process we got an enthusiastic volunteer who is also a good football player as their coach...The icing on the cake was when they got the privilege to stand & pose with Cyrus from MTV channel. So!..watch out football fans....here we have a junior educo football team in the making.

Next, we plan to coach our girls too and bring out their talents.

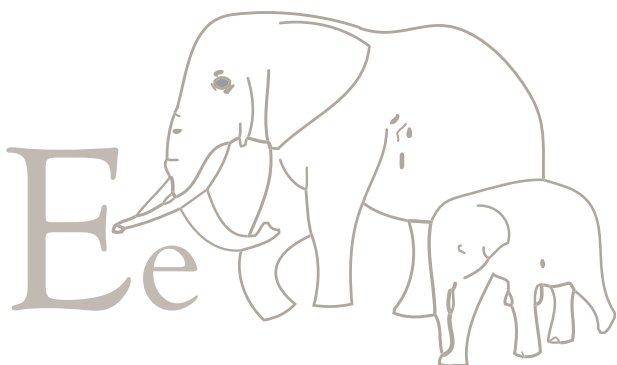
Navratri was celebrated with great fun & fervor at school. A special aarti was done by the entire team including the students, at the school for Goddess Durga. Children also came in colour dress & did traditional Garba dance. Students got their uniform & school shoes from BMC. As the old saying goes.."Better late than never"...

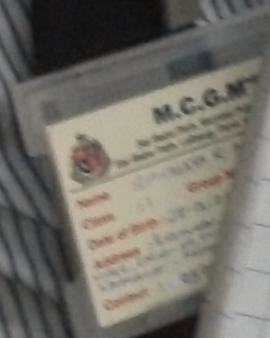
Month end was more of serious work academically. Summative exams were conducted before the Diwali break coming next month.

Fundraising Activities :

There was our first Charity Fund raiser program organized by our very enthusiastic volunteer Ms. Karishma (who is also helping with the art classes for Grade 1,2 & 3 at the school).

End of the month was something to remember with the "Inset Training Program" conducted by Ms. Jane getting off the ground with a good start. There were a lot of Team Building & Ice breaker exercises. Teachers enjoyed the entire session & are looking forward to having more sessions with her.





Handwritten list on a piece of lined paper:

1. 1st 21st
2. 2nd 22nd
3. 3rd 23rd
4. 4th 24th
5. 5th 25th
6. 6th 26th
7. 7th 27th
8. 8th 28th
9. 9th 29th
10. 10th 30th

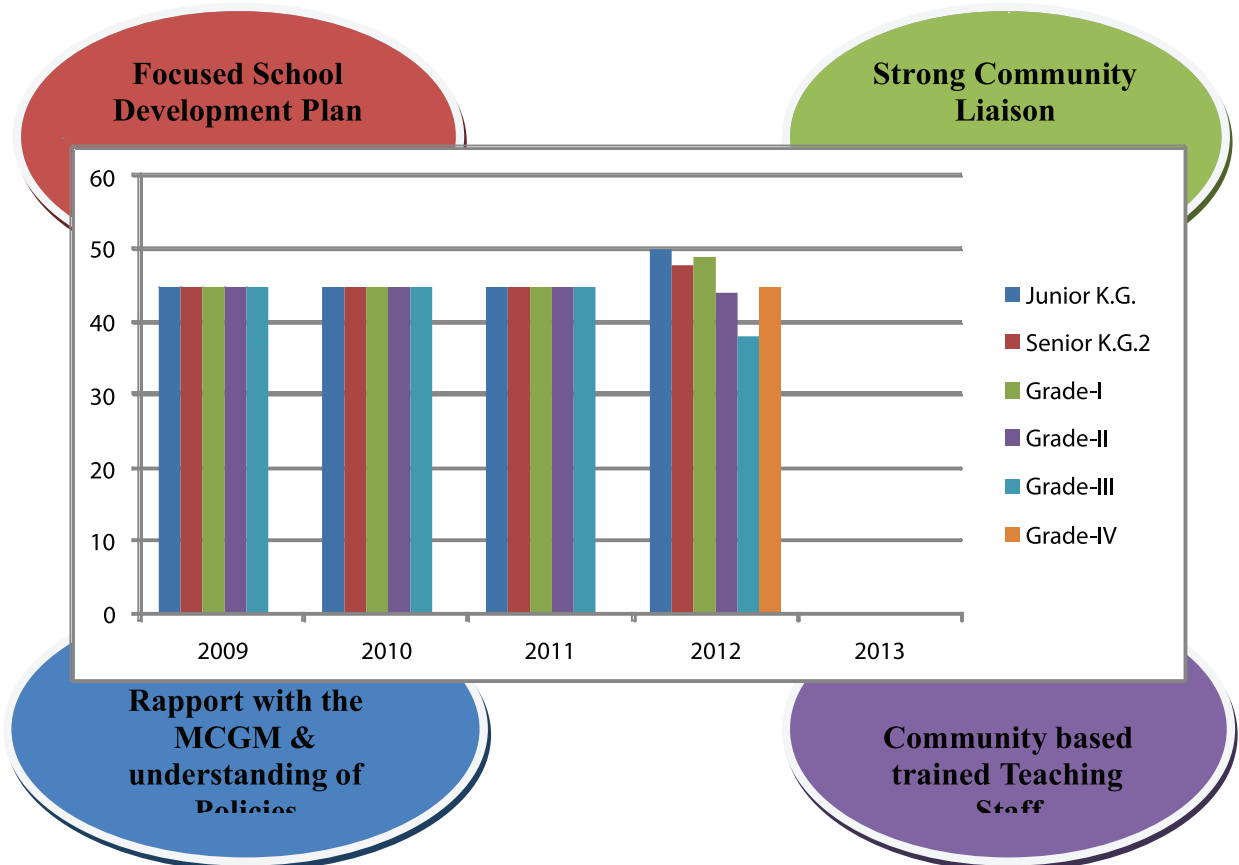


Year of operation	Std5	Std6	Std7	Std8	Std9	Std10	Total
2009	60	70	75	140	198	147	690
2010	56	78	72	137	190	140	673
2011	54	75	65	130	178	136	638
2012	55	79	68	121	162	132	617
Total	225	302	280	528	728	555	2618

Ctrl 'c'

Significant Learning of Last 2 Years :

- Strong curriculum, teaching methodology and teaching staff is core potential as well as strength of the project.
- The demand to get admission in Saibaba Path MPS School this year has shown the impact of our efforts and credibility created for last four years.
- Without engaging any marketing strategy or special public orientation as such for admission our goodwill has spread around the community.
- The pressure and influence by some influential people for admission is of course evident that we are competing the highly professional schools in the vicinity.
- Availability of such a useful and qualitative English medium school for the lower socio economic community in the area has given an opportunity to the needy children to learn English and computer and develop varied skills through extracurricular activities.





Ss

Snake
Sun
Star
Santa Claus

Aa

apple
aeroplane
axe
ant

Pp

pen
pencil
pot
peacock

clock

Tt

tomato
tree
telephone
table

Ii

ice cream
iron
ink
ice



Monday
Tuesday
Wednesday
Thursday
Friday
Saturday
Sunday





Annual Day :

The educo India team hosted its third Annual Day on December 26th 2011 at the Saibaba Path School in Mumbai. Annual Day is an opportunity for the parents of the pupils to come to the school and watch their children entertain them with a musical extravaganza. Each year the event gets bigger and better and this year the school was packed to the rafters with teachers, parents, volunteers and sponsors.

The educo team at Saibaba Path ensured that each and every child had their moment to shine on stage - quite a challenge considering there are 190 pupils ranging in age from 4- 7. Every child performed wonderfully and the audience were entertained with a wide range of musical and dance performances, all based on the theme of moral values.

Special thanks also to the BMC for the venue, and further refreshments for the children and parents. We'd like to thank our main sponsor, HDFC Life, for their invaluable contribution for sound system and venue set up at event, and to Monginis bakery who provided delicious cup-cakes for the children.

We were bowled over by the positive feedback we received from everyone who attended and we thank the volunteer team that put in the long hours of preparation work with the children, especially educo volunteer.



New Computer Labs :

In June 2011 we opened our second computer lab in Saibaba Path School which houses 8 new computers with brand new flat screen PC's. This frees up our first computer lab to provide lessons to the older children attending the municipal school, in the same school building. The children of Saibaba Path Mumbai Public school in Standards 1 and 2 are now benefitting from daily computer instruction in this brand new lab. This facility is available to children of both Marathi medium and English medium.



See current student intake at Saibaba Path (July 2012) :

Class Name	Boys	Girls	Total
Jr. Kg	27	20	47
Sr. Kg	33	22	55
1 st std	28	23	51
2 nd std	24	19	43
3 rd std	25	22	47
Total	137	106	243

Saibaba Path Marathi medium and MPS School Field Trip to Planetarium :

This month we embarked on our biggest children's day out by educo yet at the Saibaba Path School in Mumbai. We took all the 180 children of MPS in 4 coach loads and at the same time 3 coach loads of children from the Marathi medium Municipal school.

The planning and the paperwork in order to make this day trip work is significant but worth it in the end. We chose the Nehru Science Centre, fairly local to the school and actually a brilliant introduction to the children to all sorts of concepts, values, and discoveries related to science presented in a fun way.

Each teacher and HDFC Life volunteers had their own group of children to look after and explain the exhibits. The children's excitement and enthusiasm was a fantastic sight and made it all worth the effort. HDFC Life sponsored the event for the MPS and we have more trips to follow this year.

In the end, it was a challenging but brilliantly successful day. We may have a few rocket scientists in the school! Let's see..... at the end we were treated to a planetarium type film of the history of the world. Well done everybody who helped out including HDFC champions, Teachers, faculty members and staff at the museum itself.



Educo Trust
Balance Sheet - 1-Apr-2010 to 31-Mar-2011

Liabilities			Assets		
Capital Account		2079159.62	Fixed Assets		163471.00
Reserves & Surplus	1579159.62		Computer A/c	60000.00	
Corpus Donation	500000.00		Furniture & Fixture	103471.00	
Loans (Liability)		59535.50	Investments	1300000.00	
Advance From Meenal Shrinivasan	59535.50		FD With Kotak Bank	1300000.00	
Current Liabilities		12100.00	Current Assets		687324.12
TDS Payble AY 2013-14			Loans & Advances (Asset)		
Contract Fee Payable	8360.00		Cash-in-hand	12349.45	
Professional Fees Payable			Bank Accounts	674974.67	
Tds A.Y.2009-2010			TDS on FD Int Recd AY 13-14		
Tds Payable					
TDS PAYBLE 2012-13	3740.00				
Suspense A/c					
Suspense A/c					
Excess of Expenditure over Income					
Opening Balance					
Current Period	1362605.58				
Less: Transferred	1362605.58				
Total		2150795.12	Total		2150795.12

CA Sandeep Suresh Srikhande
Chartered Accountant
Membership No. 103833

Educo Trust
Income & Expenditure Statement - 1-Apr-2011 to 31-Mar-2012

Direct Expenses		1522091.82	Direct Incomes		2884697.4
Depreciation	101496.00		Donation Recd 80G		
Professional fees paid	455038.00		Bank Interest Received	59422.00	
Salary paid	642190.00		Donation Recd.	2697189.40	
Bank Charges	641.32		FD Int Recd	128086.00	
Books & Learning Materials	32696.00		Give India		
Books & Periodicals					
Books & Periodicals Exps.					
Compensation to Employee					
Computer Consumables Exps.					
Computer Repaires &					
Maintainance					
Conference Exps.					
Consultancy Fees Paid					
Conveyance Exps.	30812.00				
Donation Paid					
Electrical Fitting	1629.00				
Event Expenses	34186.25				
Events Exps.					
Food & Refreshment Exp	28412.00				
Internet charges	13675.00				
Internet Exps					
Interst on Bank					
Medicine Exps.	353.25				
Misc.Exp.	4288.00				
Mobile Exps.	6559.00				
Office Exps.	5696.00				
Postage and Courier Exps.	25.00				
Printing , Stationery &					
Xerox Exps.	48375.00				
Professional Fees Paid					
Registration fee	3000.00				
Repairs & Maintenance	37794.00				
School Trip	4315.00				
Sundry Exps.	8786.00				
Teach to Lead	45000.00				
Tea & Coffee Exp.	15022.00				
TEL EXP	200.00				
Transport Charges	1903.00				
Travelling Exp.					
Excess of Income over Expenditure		1362605.58			
Total		2884697.40	Total		2884697.40



School Address:

Saibaba Path MPS, Saibaba Marg,
Next to BEST colony, Near Bharatmata,
Lalbaug, Mumbai 400012

Correspondence Address:

A-3, Ganga Niwas CHS, Ganesh Lane, Bharatmata Signal,
Next to Gurukrupa Sarees, Dr.Ambedkar Road,
Lalbaug, Mumbai 400012